

STATEMENT OF OPERATIONS INFORMATION

	Fiscal Years				FY 2014				FY 2015				FY 2016				FY 2017				FY 2018		
	2014	2015	2016	2017	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18
<b>Net Revenues</b>																							
Products	\$ 136,408	\$ 154,817	\$ 185,066	\$ 214,877	\$ 44,023	\$ 40,294	\$ 19,784	\$ 32,307	\$ 42,934	\$ 41,154	\$ 37,182	\$ 33,546	\$ 39,214	\$ 47,445	\$ 49,631	\$ 48,776	\$ 48,175	\$ 53,576	\$ 45,571	\$ 67,555	\$ 71,019	\$ 76,704	\$ 63,798
Service	30,035	32,550	36,063	43,744	7,553	7,735	7,349	7,398	7,442	7,475	8,496	9,137	8,275	8,322	9,083	10,383	11,139	10,851	11,104	10,650	11,294	11,900	12,792
<b>Total revenues</b>	<b>166,443</b>	<b>187,367</b>	<b>221,129</b>	<b>258,621</b>	<b>51,576</b>	<b>48,029</b>	<b>27,133</b>	<b>39,705</b>	<b>50,376</b>	<b>48,629</b>	<b>45,678</b>	<b>42,683</b>	<b>47,489</b>	<b>55,767</b>	<b>58,714</b>	<b>59,159</b>	<b>59,314</b>	<b>64,427</b>	<b>56,675</b>	<b>78,205</b>	<b>82,313</b>	<b>88,604</b>	<b>76,590</b>
<b>Costs of revenues</b>																							
Cost of products	69,622	79,241	85,391	100,683	21,832	19,957	10,899	16,934	21,779	20,936	19,285	17,241	18,079	21,736	22,810	22,766	25,401	25,337	21,276	28,669	28,593	31,235	25,589
Cost of service	18,276	16,433	20,160	20,627	4,921	4,487	4,130	4,738	4,586	3,972	3,706	4,169	4,484	5,164	5,066	5,446	5,278	5,364	4,549	5,436	6,154	6,422	7,332
<b>Subtotal cost of revenues</b>	<b>87,898</b>	<b>95,674</b>	<b>105,551</b>	<b>121,310</b>	<b>26,753</b>	<b>24,444</b>	<b>15,029</b>	<b>21,672</b>	<b>26,365</b>	<b>24,908</b>	<b>22,991</b>	<b>21,410</b>	<b>22,563</b>	<b>26,900</b>	<b>27,876</b>	<b>28,212</b>	<b>30,679</b>	<b>30,701</b>	<b>25,825</b>	<b>34,105</b>	<b>34,747</b>	<b>37,657</b>	<b>32,921</b>
<b>Non-GAAP gross profit</b>	<b>78,545</b>	<b>91,693</b>	<b>115,578</b>	<b>137,311</b>	<b>24,823</b>	<b>23,585</b>	<b>12,104</b>	<b>18,033</b>	<b>24,011</b>	<b>23,722</b>	<b>22,687</b>	<b>21,273</b>	<b>24,926</b>	<b>28,867</b>	<b>30,838</b>	<b>30,947</b>	<b>28,635</b>	<b>33,726</b>	<b>30,850</b>	<b>44,100</b>	<b>47,566</b>	<b>50,947</b>	<b>43,669</b>
Severance included in cost of revenues	-	-	-	404	-	-	-	-	-	-	-	-	-	-	-	-	136	53	138	77	-	21	-
Amortization of intangible assets included in cost of product revenues	2,723	2,026	1,454	206	674	677	688	684	632	457	468	469	435	442	434	143	52	52	52	50	35	35	35
<b>Total cost of revenues</b>	<b>90,621</b>	<b>97,700</b>	<b>107,005</b>	<b>121,920</b>	<b>27,427</b>	<b>25,121</b>	<b>15,717</b>	<b>22,356</b>	<b>26,997</b>	<b>25,365</b>	<b>23,459</b>	<b>21,879</b>	<b>22,998</b>	<b>27,342</b>	<b>28,310</b>	<b>28,355</b>	<b>30,867</b>	<b>30,806</b>	<b>26,015</b>	<b>34,232</b>	<b>34,782</b>	<b>37,713</b>	<b>32,956</b>
<b>Gross profit</b>	<b>75,822</b>	<b>89,667</b>	<b>114,124</b>	<b>136,701</b>	<b>24,149</b>	<b>22,908</b>	<b>11,416</b>	<b>17,349</b>	<b>23,379</b>	<b>23,265</b>	<b>22,219</b>	<b>20,804</b>	<b>24,491</b>	<b>28,425</b>	<b>30,404</b>	<b>30,804</b>	<b>28,447</b>	<b>33,621</b>	<b>30,660</b>	<b>43,973</b>	<b>47,531</b>	<b>50,891</b>	<b>43,634</b>
<b>Operating expenses</b>																							
Research and development	33,776	32,701	31,443	36,494	8,314	9,373	8,037	8,052	8,159	8,157	8,579	7,806	8,068	7,511	7,868	7,996	8,600	9,089	8,825	9,980	10,202	12,483	12,717
Selling	27,033	28,055	30,181	30,491	7,373	6,681	6,389	6,590	7,116	7,029	6,760	7,150	7,249	7,823	7,495	7,614	7,884	7,169	7,553	7,885	9,024	9,975	8,902
General and administrative	23,980	22,444	23,381	25,710	6,338	6,001	5,781	5,860	5,767	5,544	5,590	5,543	5,420	5,755	5,975	6,231	6,307	6,361	6,605	6,437	7,319	7,074	7,508
<b>Non-GAAP operating expenses</b>	<b>84,789</b>	<b>83,200</b>	<b>85,005</b>	<b>92,695</b>	<b>22,025</b>	<b>22,055</b>	<b>20,207</b>	<b>20,502</b>	<b>21,042</b>	<b>20,730</b>	<b>20,929</b>	<b>20,499</b>	<b>20,737</b>	<b>21,089</b>	<b>21,338</b>	<b>21,841</b>	<b>22,791</b>	<b>22,619</b>	<b>22,983</b>	<b>24,302</b>	<b>26,545</b>	<b>29,532</b>	<b>29,127</b>
<b>Non-GAAP income (loss) from operations</b>	<b>(6,244)</b>	<b>8,493</b>	<b>30,573</b>	<b>44,616</b>	<b>2,798</b>	<b>1,530</b>	<b>(8,103)</b>	<b>(2,469)</b>	<b>2,969</b>	<b>2,992</b>	<b>1,758</b>	<b>774</b>	<b>4,189</b>	<b>7,778</b>	<b>9,500</b>	<b>9,106</b>	<b>5,844</b>	<b>11,107</b>	<b>7,867</b>	<b>19,798</b>	<b>21,021</b>	<b>21,415</b>	<b>14,542</b>
Amortization of intangible assets included in operating expenses	420	114	24	-	108	107	103	102	38	25	26	25	24	-	-	-	-	-	-	-	-	-	-
Restructuring	2,266	1,380	-	509	-	-	1,715	551	58	-	-	1,322	-	-	-	-	-	-	-	509	-	-	-
Severance Costs	-	-	-	336	-	-	-	-	-	-	-	-	-	-	-	-	148	120	68	-	-	339	-
Executive transition & search costs	-	-	-	355	-	-	-	-	-	-	-	-	-	-	-	-	-	230	125	-	422	236	236
<b>Total operating expenses</b>	<b>87,475</b>	<b>84,694</b>	<b>85,029</b>	<b>93,895</b>	<b>22,133</b>	<b>22,162</b>	<b>22,025</b>	<b>21,155</b>	<b>21,138</b>	<b>20,755</b>	<b>20,955</b>	<b>21,846</b>	<b>20,761</b>	<b>21,089</b>	<b>21,338</b>	<b>21,841</b>	<b>22,939</b>	<b>22,969</b>	<b>23,176</b>	<b>24,811</b>	<b>26,967</b>	<b>30,107</b>	<b>29,363</b>
<b>Income (loss) from operations</b>	<b>(11,653)</b>	<b>4,973</b>	<b>29,095</b>	<b>42,806</b>	<b>2,016</b>	<b>746</b>	<b>(10,609)</b>	<b>(3,806)</b>	<b>2,241</b>	<b>2,510</b>	<b>1,264</b>	<b>(1,042)</b>	<b>3,730</b>	<b>7,336</b>	<b>9,066</b>	<b>8,963</b>	<b>5,508</b>	<b>10,652</b>	<b>7,484</b>	<b>19,162</b>	<b>20,564</b>	<b>20,784</b>	<b>14,271</b>
Other income (expense)	32	595	40	492	166	(170)	(134)	170	632	(348)	267	44	117	(449)	149	223	(42)	258	36	240	259	(214)	218
<b>Non-GAAP income (loss) before income taxes</b>	<b>(6,211)</b>	<b>9,088</b>	<b>30,589</b>	<b>45,108</b>	<b>2,964</b>	<b>1,360</b>	<b>(8,236)</b>	<b>(2,299)</b>	<b>3,601</b>	<b>2,644</b>	<b>2,025</b>	<b>818</b>	<b>4,282</b>	<b>7,329</b>	<b>9,649</b>	<b>9,329</b>	<b>5,802</b>	<b>11,365</b>	<b>7,903</b>	<b>20,038</b>	<b>21,280</b>	<b>21,201</b>	<b>14,760</b>
<b>Income (loss) before income taxes</b>	<b>(11,621)</b>	<b>5,568</b>	<b>29,135</b>	<b>43,298</b>	<b>2,182</b>	<b>576</b>	<b>(10,743)</b>	<b>(3,636)</b>	<b>2,873</b>	<b>2,162</b>	<b>1,531</b>	<b>(998)</b>	<b>3,847</b>	<b>6,887</b>	<b>9,215</b>	<b>9,186</b>	<b>5,466</b>	<b>10,910</b>	<b>7,520</b>	<b>19,402</b>	<b>20,823</b>	<b>20,570</b>	<b>14,489</b>
Provision (benefit) for income taxes	19,497	2,663	(14,900)	13,096	587	(12)	17,919	1,003	317	817	713	816	380	856	1,332	(17,468)	114	2,622	1,756	8,604	4,442	2,895	2,921
<b>Net income (loss)</b>	<b>\$ (31,118)</b>	<b>\$ 2,905</b>	<b>\$ 44,036</b>	<b>\$ 30,202</b>	<b>\$ 1,595</b>	<b>\$ 588</b>	<b>\$ (28,662)</b>	<b>\$ (4,639)</b>	<b>\$ 2,556</b>	<b>\$ 1,345</b>	<b>\$ 818</b>	<b>\$ (1,814)</b>	<b>\$ 3,467</b>	<b>\$ 6,031</b>	<b>\$ 7,883</b>	<b>\$ 26,654</b>	<b>\$ 5,352</b>	<b>\$ 8,288</b>	<b>\$ 5,764</b>	<b>\$ 10,798</b>	<b>\$ 16,381</b>	<b>\$ 17,675</b>	<b>\$ 11,568</b>
Valuation allowance on deferred tax assets and other adjustments	21,141	-	(18,443)	-	-	-	-	-	-	-	-	-	-	-	-	(18,443)	-	-	-	-	-	-	-
Tax Reform	-	-	-	2,569	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2,569	-	-	-
Adj. to tax provision: discrete tax items and tax effect of non-GAAP adjustments	(1,743)	-	-	(2,772)	(282)	(281)	(877)	303	-	-	-	-	-	-	-	-	(901)	(948)	(491)	(432)	(344)	(912)	(448)
<b>Non-GAAP net income (loss)</b>	<b>\$ (5,705)</b>	<b>\$ 6,425</b>	<b>\$ 27,071</b>	<b>\$ 31,809</b>	<b>\$ 2,095</b>	<b>\$ 1,091</b>	<b>\$ (5,892)</b>	<b>\$ (2,999)</b>	<b>\$ 3,284</b>	<b>\$ 1,827</b>	<b>\$ 1,312</b>	<b>\$ 2</b>	<b>\$ 3,926</b>	<b>\$ 6,473</b>	<b>\$ 8,317</b>	<b>\$ 8,354</b>	<b>\$ 4,787</b>	<b>\$ 7,795</b>	<b>\$ 5,656</b>	<b>\$ 13,571</b>	<b>\$ 16,494</b>	<b>\$ 17,394</b>	<b>\$ 11,391</b>
<b>Earnings per share</b>																							
Basic	\$ (1.30)	\$ 0.12	\$ 1.79	\$ 1.19	\$ 0.07	\$ 0.02	\$ (1.19)	\$ (0.19)	\$ 0.11	\$ 0.06	\$ 0.03	\$ (0.07)	\$ 0.14	\$ 0.25	\$ 0.32	\$ 1.07	\$ 0.21	\$ 0.33	\$ 0.23	\$ 0.43	\$ 0.68	\$ 0.74	\$ 0.48
Diluted	\$ (1.30)	\$ 0.12	\$ 1.75	\$ 1.17	\$ 0.07	\$ 0.02	\$ (1.19)	\$ (0.19)	\$ 0.11	\$ 0.06	\$ 0.03	\$ (0.07)	\$ 0.14	\$ 0.24	\$ 0.31	\$ 1.04	\$ 0.21	\$ 0.32	\$ 0.22	\$ 0.42	\$ 0.67	\$ 0.72	\$ 0.47
<b>Non-GAAP EPS</b>	<b>\$ (0.24)</b>	<b>\$ 0.26</b>	<b>\$ 1.08</b>	<b>\$ 1.23</b>	<b>\$ 0.09</b>	<b>\$ 0.05</b>	<b>\$ (0.24)</b>	<b>\$ (0.12)</b>	<b>\$ 0.14</b>	<b>\$ 0.08</b>	<b>\$ 0.05</b>	<b>\$ 0.00</b>	<b>\$ 0.16</b>	<b>\$ 0.26</b>	<b>\$ 0.33</b>	<b>\$ 0.33</b>	<b>\$ 0.19</b>	<b>\$ 0.30</b>	<b>\$ 0.22</b>	<b>\$ 0.53</b>	<b>\$ 0.67</b>	<b>\$ 0.71</b>	<b>\$ 0.47</b>
<b>Shares used in EPS calculation</b>																							
Basic	23,958	24,058	24,655	25,334	23,711	23,939	24,132	24,048	23,866	24,020	24,145	24,203	24,308	24,524	24,826	24,949	25,133	25,307	25,494	25,378	24,063	23,953	24,059
Diluted	23,958	24,375	25,153	25,919	24,159	24,220	24,132	24,048	24,257	24,285	24,352	24,446	24,597	24,927	25,282	25,514	25,833	25,906	25,932	25,819	24,483	24,442	24,466
<b>Income Statement Metrics As a % of Revenue</b>																							
Product revenue	82.0%	82.6%	83.7%	83.1%	85.4%	83.9%	72.9%	81.4%	85.2%	84.6%	81.4%	78.6%	82.6%	85.1%	84.5%	82.4%	81.2%	83.2%	80.4%	86.4%	86.3%	86.6%	83.3%
Service revenue	18.0%	17.4%	16.3%	16.9%	14.6%	16.1%	27.1%	18.6%	14.8%	15.4%	18.6%	21.4%	17.4%	14.9%	15.5%	17.6%	18.8%	16.8%	19.6%	13.6%	13.7%	13.4%	16.7%
Product Gross Margin (non-GAAP)	49.0%	48.8%	53.9%	53.1%	50.4																		

	Fiscal Years				FY 2014				FY 2015				FY 2016				FY 2017				FY 2018		
	2014	2015	2016	2017	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3'16	Q4'16	Q1'17	Q2'17	Q3'17	Q4'17	Q1'18	Q2'18	Q3'18
<b>Cash Flow Metrics</b>																							
Cash Flow from Operations	\$ (635)	\$ 1,571	\$ 45,685	\$ 20,603	\$ (4,692)	\$ (2,176)	\$ (2,679)	\$ 8,912	\$ (5,874)	\$ (1,283)	\$ 9,505	\$ (777)	\$ 499	\$ 12,721	\$ 20,881	\$ 11,584	\$ 3,075	\$ 7,183	\$ 5,126	\$ 5,219	\$ 32,714	\$ 26,257	\$ 24,437
Capital Expenditures	\$ (5,792)	\$ (1,846)	\$ (3,999)	\$ (5,204)	\$ (2,193)	\$ (230)	\$ (377)	\$ (2,992)	\$ (502)	\$ (541)	\$ (322)	\$ (481)	\$ (610)	\$ (1,918)	\$ (821)	\$ (650)	\$ (47)	\$ (1,489)	\$ (806)	\$ (2,862)	\$ (1,319)	\$ (442)	\$ (1,181)
<b>Free Cash Flow</b>	<b>\$ (6,427)</b>	<b>\$ (275)</b>	<b>\$ 41,686</b>	<b>\$ 15,399</b>	<b>\$ (6,885)</b>	<b>\$ (2,406)</b>	<b>\$ (3,056)</b>	<b>\$ 5,920</b>	<b>\$ (6,376)</b>	<b>\$ (1,824)</b>	<b>\$ 9,183</b>	<b>\$ (1,258)</b>	<b>\$ (111)</b>	<b>\$ 10,803</b>	<b>\$ 20,060</b>	<b>\$ 10,934</b>	<b>\$ 3,028</b>	<b>\$ 5,694</b>	<b>\$ 4,320</b>	<b>\$ 2,357</b>	<b>\$ 31,395</b>	<b>\$ 25,815</b>	<b>\$ 23,256</b>
Stock-Based Compensation Expense	\$ 6,752	\$ 6,248	\$ 7,666	\$ 8,819	\$ 1,634	\$ 1,776	\$ 1,705	\$ 1,637	\$ 1,571	\$ 1,411	\$ 1,682	\$ 1,584	\$ 1,689	\$ 1,743	\$ 2,000	\$ 2,234	\$ 2,164	\$ 2,163	\$ 2,447	\$ 2,044	\$ 2,338	\$ 2,679	\$ 3,212
Depreciation and Amortization	\$ 9,775	\$ 9,075	\$ 8,295	\$ 6,920	\$ 2,429	\$ 2,385	\$ 2,482	\$ 2,475	\$ 2,324	\$ 2,231	\$ 2,271	\$ 2,249	\$ 2,176	\$ 2,129	\$ 2,135	\$ 1,855	\$ 1,854	\$ 1,698	\$ 1,667	\$ 1,701	\$ 1,724	\$ 1,603	\$ 1,635
Depreciation only	\$ 6,631	\$ 6,935	\$ 6,817	\$ 6,714	\$ 1,648	\$ 1,601	\$ 1,691	\$ 1,690	\$ 1,653	\$ 1,749	\$ 1,776	\$ 1,755	\$ 1,717	\$ 1,687	\$ 1,701	\$ 1,712	\$ 1,802	\$ 1,646	\$ 1,615	\$ 1,651	\$ 1,689	\$ 1,568	\$ 1,600
<b>Adjusted EBITDA (1)</b>	<b>\$ 7,139</b>	<b>\$ 21,676</b>	<b>\$ 45,057</b>	<b>\$ 60,149</b>	<b>\$ 6,080</b>	<b>\$ 4,907</b>	<b>\$ (4,707)</b>	<b>\$ 857</b>	<b>\$ 6,193</b>	<b>\$ 6,152</b>	<b>\$ 5,216</b>	<b>\$ 4,113</b>	<b>\$ 7,595</b>	<b>\$ 11,209</b>	<b>\$ 13,201</b>	<b>\$ 13,052</b>	<b>\$ 9,810</b>	<b>\$ 14,916</b>	<b>\$ 11,929</b>	<b>\$ 23,493</b>	<b>\$ 25,048</b>	<b>\$ 25,662</b>	<b>\$ 19,354</b>
as a % of Revenue	4%	12%	20%	23%	12%	10%	-17%	2%	12%	13%	11%	10%	16%	20%	22%	22%	17%	23%	21%	30%	30%	29%	25%
<b>Balance Sheet Metrics</b>																							
Cash, cash equivalents and marketable securities	\$ 83,962	\$ 83,085	\$ 129,961	\$ 117,029	\$ 88,037	\$ 87,361	\$ 84,373	\$ 83,962	\$ 77,049	\$ 74,789	\$ 84,626	\$ 83,085	\$ 83,344	\$ 95,984	\$ 118,527	\$ 129,961	\$ 132,096	\$ 135,693	\$ 140,356	\$ 117,029	\$ 123,887	\$ 148,702	\$ 172,938
A/R	\$ 26,121	\$ 37,832	\$ 39,457	\$ 62,458	\$ 32,417	\$ 33,458	\$ 26,061	\$ 26,121	\$ 39,072	\$ 44,441	\$ 37,573	\$ 37,832	\$ 44,482	\$ 54,099	\$ 41,182	\$ 39,457	\$ 48,419	\$ 46,966	\$ 41,261	\$ 62,458	\$ 59,034	\$ 54,623	\$ 50,349
Inventories	\$ 37,017	\$ 50,605	\$ 41,293	\$ 54,394	\$ 40,104	\$ 38,111	\$ 36,263	\$ 37,017	\$ 38,236	\$ 43,113	\$ 49,941	\$ 50,605	\$ 54,031	\$ 50,705	\$ 43,676	\$ 41,293	\$ 44,824	\$ 50,536	\$ 58,341	\$ 54,394	\$ 54,603	\$ 56,093	\$ 60,742
A/P	\$ 10,199	\$ 11,675	\$ 11,342	\$ 13,858	\$ 7,409	\$ 6,982	\$ 5,948	\$ 10,199	\$ 11,913	\$ 13,358	\$ 15,882	\$ 11,675	\$ 13,212	\$ 11,004	\$ 8,562	\$ 11,342	\$ 18,614	\$ 14,926	\$ 17,180	\$ 13,858	\$ 18,492	\$ 18,976	\$ 20,870
Working capital	\$ 119,644	\$ 132,903	\$ 174,353	\$ 196,019	\$ 147,645	\$ 151,515	\$ 130,215	\$ 119,644	\$ 125,497	\$ 127,982	\$ 132,679	\$ 132,903	\$ 140,423	\$ 150,468	\$ 163,316	\$ 174,353	\$ 183,752	\$ 196,871	\$ 205,805	\$ 196,019	\$ 196,554	\$ 216,232	\$ 231,983
Tangible book value	\$ 164,749	\$ 176,046	\$ 234,421	\$ 249,945	\$ 194,266	\$ 198,937	\$ 173,644	\$ 164,749	\$ 169,122	\$ 171,988	\$ 175,718	\$ 176,046	\$ 182,729	\$ 193,331	\$ 206,423	\$ 234,421	\$ 244,325	\$ 255,062	\$ 262,128	\$ 249,945	\$ 246,945	\$ 263,737	\$ 279,361
Cash per share	\$ 3.49	\$ 3.43	\$ 5.18	\$ 4.75	\$ 3.69	\$ 3.64	\$ 3.49	\$ 3.49	\$ 3.21	\$ 3.11	\$ 3.50	\$ 3.43	\$ 3.42	\$ 3.89	\$ 4.76	\$ 5.18	\$ 5.24	\$ 5.33	\$ 5.49	\$ 4.75	\$ 5.19	\$ 6.18	\$ 7.14
TBV per share	\$ 6.85	\$ 7.27	\$ 9.35	\$ 10.15	\$ 8.14	\$ 8.28	\$ 7.19	\$ 6.85	\$ 7.05	\$ 7.15	\$ 7.27	\$ 7.27	\$ 7.50	\$ 7.83	\$ 8.29	\$ 9.35	\$ 9.68	\$ 10.01	\$ 10.25	\$ 10.15	\$ 10.34	\$ 10.96	\$ 11.54
Days sales outstanding (DSO)	56	72	72	67	57	63	86	59	70	82	74	80	84	87	63	60	73	66	66	72	65	55	59
Inventory turns	2.4	2.2	2.2	2.4	2.7	2.6	1.7	2.3	2.8	2.3	1.8	1.7	1.7	2.1	2.6	2.7	2.7	2.4	1.8	2.5	2.5	2.7	2.2
Shares outstanding at end of period (per share calcs)	24,048	24,224	25,070	24,629	23,877	24,029	24,157	24,048	23,974	24,059	24,177	24,224	24,372	24,692	24,898	25,070	25,228	25,474	25,567	24,629	23,891	24,066	24,216
<b>Headcount (ending)</b>	<b>525</b>	<b>518</b>	<b>532</b>	<b>592</b>	<b>543</b>	<b>540</b>	<b>528</b>	<b>525</b>	<b>526</b>	<b>530</b>	<b>540</b>	<b>518</b>	<b>519</b>	<b>520</b>	<b>527</b>	<b>532</b>	<b>534</b>	<b>559</b>	<b>570</b>	<b>592</b>	<b>593</b>	<b>629</b>	<b>637</b>
<b>SUPPLEMENTAL REVENUE INFORMATION</b>																							
<b>Revenue segmentation by product/service</b>																							
Products	82%	83%	84%	83%	85%	84%	72%	80%	76%	80%	80%	78%	83%	85%	85%	82%	81%	83%	81%	86%	86%	83%	
Service	18%	17%	16%	17%	14%	16%	28%	20%	24%	20%	20%	22%	17%	15%	15%	18%	19%	17%	20%	14%	14%	17%	
<b>Total Revenues</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	
<b>Revenue segmentation by geography</b>																							
North America	23%	20%	14%	13%	13%	27%	21%	32%	18%	31%	17%	11%	15%	16%	14%	*	23%	13%	11%	*	*	*	11%
South Korea	25%	16%	20%	36%	31%	17%	24%	27%	29%	15%	15%	*	18%	*	20%	34%	31%	49%	39%	28%	46%	35%	31%
China	17%	*	20%	12%	30%	20%	10%	*	*	*	15%	12%	14%	23%	27%	14%	11%	11%	*	16%	*	32%	19%
Taiwan	12%	25%	12%	*	*	13%	*	20%	29%	19%	25%	27%	11%	*	11%	17%	20%	*	*	*	*	*	*
EMEA	*	*	*	*	*	16%	12%	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*
Japan	*	17%	12%	16%	*	*	15%	13%	*	*	17%	36%	15%	12%	*	14%	*	14%	*	31%	16%	17%	26%
Singapore	*	*	*	*	*	*	16%	*	*	21%	*	*	21%	30%	13%	*	*	*	17%	12%	15%	*	*
Remainder of world	23%	22%	22%	23%	26%	7%	2%	8%	24%	14%	11%	15%	6%	19%	16%	21%	15%	12%	32%	13%	23%	16%	14%
<b>Total Revenues</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	
<b>Product Revenues by end market</b>																							
DRAM	25%	19%	19%	14%	23%	16%	34%	34%	33%	15%	22%	5%	20%	12%	23%	22%	13%	21%	15%	9%	39%	33%	22%
NAND	33%	31%	51%	53%	40%	25%	38%	28%	13%	40%	33%	43%	52%	67%	42%	43%	40%	52%	36%	67%	50%	57%	58%
<b>Total Memory</b>	<b>58%</b>	<b>51%</b>	<b>70%</b>	<b>67%</b>	<b>63%</b>	<b>41%</b>	<b>72%</b>	<b>62%</b>	<b>46%</b>	<b>55%</b>	<b>55%</b>	<b>47%</b>	<b>72%</b>	<b>79%</b>	<b>65%</b>	<b>65%</b>	<b>53%</b>	<b>73%</b>	<b>50%</b>	<b>76%</b>	<b>89%</b>	<b>90%</b>	<b>80%</b>
<b>Total Foundry/IDM/Other</b>	<b>42%</b>	<b>49%</b>	<b>30%</b>	<b>33%</b>	<b>37%</b>	<b>59%</b>	<b>28%</b>	<b>38%</b>	<b>54%</b>	<b>45%</b>	<b>45%</b>	<b>53%</b>	<b>28%</b>	<b>21%</b>	<b>35%</b>	<b>35%</b>	<b>47%</b>	<b>27%</b>	<b>49%</b>	<b>24%</b>	<b>11%</b>	<b>10%</b>	<b>20%</b>
<b>Total Product Revenues</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	
<b>10% Customers</b>																							
Samsung	27%	13%	*	26%	52%	16%	*	24%	30%	*	*	*	*	*	*	15%	22%	30%	32%	22%	●	●	●
Intel	13%	*	18%	11%	13%	18%	*	*	*	*	*	*	16%	24%	19%	14%	16%	*	14%	*	*	●	*
SK Hynix	12%	11%	15%	13%	*	18%	27%	*	13%	10%	15%	*	17%	*	19%	19%	14%	23%	*	*	●	*	
Micron	10%	16%	20%	12%	*	*	25%	18%	*	32%	14%	10%	26%	36%	15%	*	*	*	19%	15%	●	*	
Toshiba	*	10%	*	*	*	*	*	10%	*	*	13%	27%	12%	*	*	*	*	*	*	*	●	●	
TSMC	*	19%	10%	*	*	11%	*	16%	22%	17%	17%	21%	10%	*	10%	16%	17%	*	*	*	*	●	
YMTC	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	*	●	

\* Comprised less than 10% of revenues or otherwise not broken out separately

(1) Adjusted EBITDA is defined as non-GAAP operating income plus depreciation and stock-based compensation expense.

NOTE: Beginning in Q1 2016, sales of upgrades were reported in Product Revenues, instead of Service Revenues. All prior periods presented herein have been revised to include upgrade sales in Product Revenue, and the cost of upgrade sales in Cost of Product Revenue.

Percentages may not add up to 100%, as they are rounded to the nearest percent.

NOTE: Q1 2018 Revenue segmentation by geography was adjusted in July 2018 to reflect the correct distribution by geography.